



The BUILDER

Volume 2, Issue 2 • March 2012

Employee Spotlight: Joyce Vereen



Joyce Vereen works in our Hendersonville store as an Inside Sales Coordinator. She says, "I love the people here. They have all become my extended family - they are like my children. (They don't listen either!) There's not much I ask them to do that they aren't right there."

Joyce has a daughter, Tammy (pictured with Joyce above), who lives in Kentucky, and a son, Kevin, who lives in Albemarle. She is blessed by six grandchildren - 2 boys and 4 girls.

Joyce attends Landrum First Baptist Church, and she is active in the American Cancer Society Relay for Life in Hendersonville. She is a 5 year cancer survivor! She had the Whipple Surgery on January 24, 2007, then went online looking for a job in this area. On May 15, 2007 we welcomed Joyce as a member of the GBS family.

Joyce cheers for the Kansas Jayhawks basketball team, and likes to wear her Jayhawks jersey around the store "just to keep the guys' blood pressure pumped up" in Hendersonville.

Joyce has this statement on the window sill in her office - "The will of God will never take you where the Grace of God will not protect you." She says that if you are ever faced with cancer, just remember: "Prayer works and God is always there. So never lose your HOPE." Stop by the store today to meet Joyce. She is sure to make you smile.

Products, Service, Solutions - and EDUCATION

GBS Building Supply recently participated in the 2012 Southern Home & Garden Show. Our booth displayed cabinetry, replacement windows and decking materials - three of the most popular products in our inventory. Our goal was to educate customers about these products and the full array of services we offer at GBS. If you were unable to attend the Show, please stop by our Mauldin store to see the displays and learn more.



GBS is also sponsoring a new HBA Education Forum Series with you in mind. We want to help you stay informed about the latest topics and regulations in our industry. The Forums are held the first Wednesday of each month at Hubbell Lighting, and lunch is provided. See the calendar on page two of this newsletter for more details. We hope you will join us for this informative series.

Product Highlight: Guardeck By Guardian

Guardeck products look and feel like premium grade, high-maintenance wood decking but without the fuss. Every



Guardeck package* purchased at GBS Building Supply between March 25 and April 30, 2012 will be entered to win a Kindle Fire or NOOK Tablet. (*Decking materials must total a minimum of 100 square feet.) The drawing will be held on May 1, 2012. The winner will be contacted by a GBS representative and announced in our May newsletter.

Mobile Tablets offer Freedom, Functionality

As reported by LMC: "A recent national study of small and midsize business (SMB) owners reveals how critical the iPad and other mobile devices have become to this hardworking market segment. A survey from The Business Journals shows that iPad use has nearly quadrupled among SMBs over the past year, indicating that the iPad is the fastest growing technology among SMBs."



Many tablets are on the market, making it possible to have a "virtual office" just about anywhere. If you are interested in learning more about the iPad, Amazon Kindle Fire or NOOK Tablet, let us know. GBS Building Supply would be happy to schedule a short seminar on the topic.





From our CEO

Friends,
Although the pace of what may be a recovery seems painfully slow, we are seeing some activity from our suppliers in terms of new programs and products. Of particular interest seem to be products focusing on energy efficiency and time saving for the builder. Over the next few months we will be introducing some of these products through our series of "Eat & Meet" sessions and through this newsletter. Hope to see you at our Builder After Hours on April 19th.



Bob Barreto
CEO - GBS Building Supply

GBS Performance Review



To: GBS Building Supply
From: TransTech
Date: 2/3/2012
Re: Year Review Supplier Performance
Please be aware that as an ISO 9001:2008 registered company we are actively monitoring the performance of our major suppliers. Please see the results for your company's performance listed below.

Year	# of shipments	% on-time	% in-spec
2011	91	100%	100%

Congratulations to the entire GBS team. It doesn't get any better than that!

Calendar of Events

April - May, 2012

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3	4 *HBA Education Forum Series	5	6	7 Stores Closed
8 Easter	9	10	11	12	13	14
15	16	17	18	19 Builder After Hours, Mauldin Store 5:30 PM	20	21
22	23	24 GBS "Eat & Meet" Series, LP Building Products	25	26	27	28
29	30					

* Sponsored by GBS Building Supply and Progress Lighting -- 11:30 AM - 1:00 PM, Hubbell Lighting
Topic: Liens - Avoiding, Defending and Fighting

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2 *HBA Education Forum Series	3	4	5
6	7 HBA Golf Classic, Holly Tree Golf Club	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26 Memorial Day Weekend, Stores Closed
27 Memorial Day Weekend, Stores Closed	28	29	30	31		

* Sponsored by GBS and Progress Lighting -- 11:30 AM - 1:00 PM, Hubbell Lighting
Topic: HR - Recruitment, Management, and Diversity

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